Ten Rules for Business Success

1. Do what you said you would do, when you said you would do it, the way you said you would do it.
2. A deal is a deal.
3. Do the right thing every time. Not the cheap thing or the easy thing – the right thing.
4. Be the person others can count on to get things done.
5. Work hard on your job and work harder on yourself.
6. Never tolerate poor performance in yourself or others.
7. Focus on accomplishment – not activity.
8. Work faster, smarter and harder.
9. You are paid to work. You aren’t paid to play, socialize, be happy or like your job – only to work.
10. Manage priorities, not time.

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