

Ten Rules for Business Success[©]

1. Do what you said you would do, when you said you would do it, the way you said you would do it.
2. A deal is a deal.
3. Do the right thing every time. Not the cheap thing or the easy thing – the right thing.
4. Be the person others can count on to get things done.
5. Work hard on your job and work harder on yourself.
6. Never tolerate poor performance in yourself or others.
7. Focus on accomplishment – not activity.
8. Work faster, smarter and harder.
9. Remember what you are paid to do: work. You aren't paid to play, socialize, or take care of personal matters - just work.
10. Manage priorities, not time.

Bonus! Focus on adding value to your customers. It's the customer's money that keeps your company in business.

www.LarryWinget.com, NYT best-selling author of *It's Called Work For A Reason*

